



SHARP WINS JEFFERSON COUNTY COPIER AWARD WITH SOURCEWELL

When Star Graphics, Sharp's Authorized Dealer in Beaumont, Texas; learned of Jefferson County's desire to consolidate its copier fleet, they conducted a document usage analysis.

The County was pleased with currently installed Sharp copiers and the service provided by Star Graphics which prompted the county to want to consolidate its fleet to one vendor and manufacturer. Through analysis and due diligence, Star Graphics determined that Sharp's Sourcewell contract was the perfect solution for the County.

Jefferson County wanted to purchase copiers using a cooperative contract, thus Sharp's Sourcewell contract provided a viable purchasing vehicle. The outcome was a true win-win for Jefferson County - ability to use a cooperative contract, retain Sharp copiers, maintain Star Graphics as their servicing dealer, and consolidate their fleet to attain greater efficiency through the uniformity of single-vendor interfaces, supplies and service across the entire copier fleet.

PERFORMANCE & PRODUCTIVITY FOR THE COUNTY

Star Graphics will place 96 copiers ranging from 46 – 75 ppm, both color and black & white models. These models are ideal solutions for general office or agency environments where productivity and reliability are essential. Product features include:

- Ability to clone all devices across the fleet for ease of implementation
- Advanced security with end-of-lease feature that can erase all job data and user data
- Sharpdesk® personal document management application lets users browse, edit, search, compose, process and forward documents from the copier or desktop
- Scan² technology scans two sided documents in a single pass – effectively doubling productivity

ABOUT JEFFERSON COUNTY

Jefferson County is part of the Beaumont–Port Arthur, Texas Metropolitan Statistical Area and has the highest population of the four county MSA. It is located in Southeast Texas. The county was established in 1835 as a municipality of Mexico and was organized as a county in 1837. It is named for U.S. President, Thomas Jefferson.

LET US HELP YOU

Get more information on how your organization can take advantage of Sourcewell's contract by speaking with your regional Government & Major Account Manager.

A listing of Sharp's Government & Major Account Managers can be found on the "Contact Us" tab on Sharp's Sourcewell website: sharpgov.com/sourcewell.

And, visit this site to learn more about how Sharp and Sourcewell can help boost the efficiency of your organization with amazing image quality and consistent day-to-day performance, while saving your organization time and money.

