

Lake County Schools Choose Sharp



Lake County School District recently announced that Sharp and Sharp's authorized dealer, Modular Document Solutions of Ft. Myers, Florida; were chosen to upgrade its fleet of MFP products at 40 schools and their district offices.

Sharp's Sourcewell contract was pivotal in the decision making process for Lake County School District because it eliminated the need to allocate additional resources required for the time consuming bidding process and awarding of the agreement. Sharp's Sourcewell contract fulfilled the compliance requirements and provided nationally leveraged volume pricing, flexible terms; as well as cost-cutting, inclusive, flat-rate after-market maintenance pricing with a local service contact. These features made doing business with Sharp and Sourcewell a clear choice for the school district.

"We take great pride that Lake County Schools has chosen Sharp's MFP products to provide and support its schools and district offices with the technology, high efficiency and productive products that a busy school district demands," added 
Doug Ruoss, Branch Manager, Modular Document Solutions.

Performance and Cost Savings

Modular Document Systems installed 250 B&W and color models, ranging from 26 ppm to 56 ppm within the district. Sharp's cutting edge technology with its Internal Account Codes and Secure Document File printing feature provides Lake County Schools with the ease of job handling and the important cost control the district required. These models are an ideal solution for any busy school district, such as Lake County Schools, or large organization looking to produce in-house documents and where productivity and reliability are essential.

Product features include:

- Economic in-house, printing of vibrant color and B&W documents
- Ability to control costs and usage via device management

About The School District

Lake County School District is a public school district in Lake County, Florida consisting of 40 schools and multiple charter schools ranging from pre-kindergarten through 12th grade; along with several vocational education centers. More than 41,000 students are educated in the district.

Let us Help You

Get more information on how your organization can take advantage of Sourcewell's contract by speaking with your regional Government & Major Account Manager.

A listing of Sharp's Government & Major Account Managers can be found on the "Contact Us" tab on Sharp's Sourcewell website: sharpgov.com/sourcewell.

And, visit this site to learn more about how Sharp and Sourcewell can help boost the efficiency of your organization with amazing image quality and consistent day-to-day performance, while saving your organization time and money.

